



November 1, 2013

Mr. Derek Crawford  
Greenland Consulting Engineers  
120 Hume St.  
Collingwood, ON L9Y 1V5

**Re: Greenland Consulting Engineers' Involvement with Sustainable Buildings Canada and the Savings By Design Program**

Sustainable Buildings Canada (SBC) has worked closely with Greenland Consulting Engineers (Greenland) over the past 2 years as part of the Savings By Design program offered by Enbridge Gas Distribution. SBC is a non-profit organization with a mandate to promote, advocate and support improved environmental performance in Canada's buildings sectors. As part of that that mandate, SBC has been contracted by Enbridge Gas Distribution to deliver the Savings By Design program. The program features an integrated design workshop that exposes builders and developers to the potential environmental and energy performance benefits that can be achieved through a holistic planning process. This includes identifying alternative approaches to site sustainability including low impact development and storm water management.

Inherent in the integrated design process is the need to access experienced and highly qualified individuals and organizations that can identify potential alternative solutions. SBC has a very capable roster of consultants that represent the core expertise required for this kind of exercise. Greenland is one of those organizations, providing critical input related to storm water management, low impact development and site sustainability.

Greenland consulting staff, including Jim Hartman, Don Moss and Derek Crawford are regular attendees at our integrated design workshops. They are all extremely knowledgeable and up to date on the various issues related to storm water management and low impact development and have always provided that expertise in a professional manner, recognizing the need to be sensitive to both the needs of developers and the desire to improve environmental performance. It has been a great pleasure to work with Greenland and we look forward to doing so in the future.

Sincerely,

Michael Singleton  
Executive Director